#### Hotel TEACH Curriculum Unit List

# Unit 1: Identifying your learning goals

Lesson 1: Introducing yourself Lesson 2: Career Counseling- Identifying barriers and strengths Lesson 3A: What you know and what you need to learn Lesson 3B: Strategies for learning outside of class Lesson 4A: Daily work routines Lesson 4B: Describing what you do on the job Lesson 5: The worker role map

#### Unit 2: Greeting and welcoming guests

Lesson 1: Career Counseling- Confidence building and self presentation Lesson 2: Service Basics- Elements of customer service Lesson 3: Greeting guests and coworkers Lesson 4A: Small Talk- Chatting while waiting for an elevator or an appointment Lesson 4B: Tag Questions

Lesson 5: Opening and closing conversations

#### **Unit 3: Communicating with guests**

Lesson 1: Career Counseling- Elements of listening actively

Lesson 2: Elements of good communication

Lesson 3: Getting to know your hotel

Lesson 4A: Directing guests around the hotel 1

Lesson 4B: Directing guests around the hotel 2

Lesson 4C: Directing guests around the hotel 3

#### <u>Unit 4: Explaining hotel services to guests and providing</u> <u>information</u>

Lesson 1: Career Counseling- Keeping a professional demeanor

Lesson 2: Hotel regulations and policy

Lesson 3: Customer service on the telephone

Lesson 4: Collecting and clarifying information over the phone

#### Unit 5: Understanding and resolving guest problems

Lesson 1: Career Counseling- Listening with empathy

Lesson 2: Understanding and resolving guest problems

Lesson 3: Apologizing and acknowledging a problem

Lesson 4: Expressing solutions and offers

Lesson 5: Listening to and resolving guest problems over the phone

#### Unit 6: Working as part of a team

Lesson 1: Career Counseling- Working as part of a team

Lesson 2: Reporting completed or unfinished tasks

Lesson 3: Reporting a problem and its resolution Lesson 4: Reporting conversations

### <u>Unit 7: Understanding workplace expectations</u>

Lesson 1A: The language for taking initiative Lesson 1B: Career Counseling- Taking initiative Lesson 2: Requesting help Lesson 3: Career Counseling: Criticism and defensiveness Lesson 4: Exceeding expectations

# Unit 8: Career advancement and getting ready for the interview

- Lesson 1: Career advancement
- Lesson 2A: Resumes part 1
- Lesson 2B: Resumes part 2
- Lesson 3: Filling out an online application
- Lesson 4: Learning a new skill